



Anders Finn

DIRECTOR OF OPERATIONS

Technology executive and sales engineer with more than a decade of experience in external and internal computer networking. Primarily responsible for the technological and sales growth of a self-funded Internet service provider. My experience from day one to California's dominant and independent provider gives me the breadth of experience to understand and find solutions for businesses of all sizes.

Employment History

Board of Advisors, OpenISP, San Francisco, CA, USA

NOVEMBER 2021 – PRESENT

- Advise non-profit Internet Service provider on technology, hardware, and business practices.
- Locate and connect key partners with potential service providers and distributors.

Director of Operations and Regional Manager, Monkeybrains, San Francisco and Oakland, CA, USA

MAY 2009 – PRESENT

2016 - Director of Operations and Regional Manager

- Manage San Francisco East Bay operations (2.5m/yr reoccurring revenue and 5k clients) including engineering the complex network solutions to reach new markets, approving large capital expenditures, and providing sales staff with technical solutions for clients.
- Since inception worked with owners on new technologies, process development, and business growth
- Lead 22 staff members responsible for sales, support, field operations, and facilities management
- Develop responsible business growth strategies by identifying new markets and developing keystone clients. Since 2018 opened up new markets accounting for 25% of overall company revenue
- Manage partnerships with federal and state law enforcement
 - Develop programs with local governments, local school districts, and non-profits to provide free or low-cost internet to low-income families and students without broadband access
- Oversee major facility upgrades (including 35kW solar installation, office renovations, BAAQMD Electric Vehicle Program)

2013 - 2016 Director of Technology

- Investigated cyber threats, and managed communications with local and state law enforcement as well as the FBI and FCC
- Advised with the sales department and assisted prospective clients with technical questions
- Researched emerging technologies, testing and recommending implementation
- Developed tools and processes to improve sales and support departments

Details

Relocating to Germany
spring/2022-

Current Address:
2745 Maxwell Ave.
Oakland, 94619
USA
+14158685320
andersf@gmail.com

DATE OF BIRTH

24/06/1981

Links

[Linkedin](#)

Skills

BGP, OSPF, NAT, SNTP, SNMP,
OSI Model

Python

Linux/Unix

Linux Server

PHP

HTML & CSS

JavaScript

MySQL

Leadership and Teamwork

Analytical and Problem-Solving
skills

Customer Relations

Technical Writing

Clearly Communicate Complex
Information

Languages

English

German

Spanish; Castilian

- Co-Developed and implemented a regional ISP WAN network with BGP and OSPF routing protocol, dual-stack IP network

2010 - 2013 Sales Engineer and Support Manager

- Key technical account management of all corporate sales revenue of over 750k/yr (Cisco Meraki, Airbnb, Twillio, Marriott International)
- Provided technical solutions as required by the sales department. (including what services to provide prospective clients based on their needs, if/how to service locations, and whom and how to approach with information)
- Developed and oversaw support department, including answering phone calls and emails troubleshooting existing client support issues

2009 - 2010 Sales Engineer and Service Technician

- Traveled to new and existing client locations to install or repair service
- Answered phone calls and emails answering questions about service, scheduling installations, and troubleshooting existing client support issues

Staff Engineer, ARCADIS, San Francisco, CA, USA

JUNE 2008 - APRIL 2009

- Operated several remediation sites (PG&E Hinkley Compressor Station, Merced BAC Site)
- Designed and engineered new remediation system (Merced BAC Site addition)
- Sampled and tested groundwater sample wells (Merced BAC Site)

Field Engineer, Earth Tech, San Jose, CA, USA

AUGUST 2006 - JUNE 2008

- Sampled soil and groundwater (Conoco Phillips Shelby Slag Site, BART Newhall Yard)
- Performed hydraulic modeling, drafting and GIS mapping (Bay Area Rapid Transit)
- Supervised construction of remediation modifications at Pepsi Bottling Company Portland, OR

Education

Bachelor of Science Civil Engineering, Purdue University, West Lafayette, IN, USA

SEPTEMBER 1999 - DECEMBER 2005